Copywriter: Samantha Volk

Facebook Static

TOP OF THE FUNNEL

<u>Fun: family/groups, bonding, togetherness</u> Headline = Party time? Primary Text = We want to be at your next party! Or at least our food does... (an invite would be cool too.) CTA = ORDER NOW Display Link = FEASTbox.com/Menus On-image copy = <u>BE THE HOST WITH THE MOST</u>

Headline = Get back to the dinner table Primary Text = Families that eat together, stay together by sharing stories from "back in the day." That's how the saying goes, right? CTA = SEE MENU Display Link = FEASTbox.com/Menus On-image copy = IT'S FAMILY CHOW TIME

Headline = Bring the fam back together Primary Text = Did ya know we're the #1 sponsor of device-free dinners? Ditch the tech and bask in the beautiful sound of sibling bickering.

CTA = ORDER NOW

Display Link = FEASTbox.com/Menus

On-image copy = BONDING NEVER TASTED SO GOOD

<u>Flavor: freshness. goodness</u> Headline = We're anti-fakeness Primary Text = Our grub isn't mass-produced by machines. It's clean and prepped by hand. So when robots take over, we'll be good. CTA = LEARN MORE

Display Link = FEASTbox.com/About-Us



BE THE HOST WITH THE MOST







On-image copy = THE ROBOT-FREE ZONE

Headline = Chef-made, sealed fresh Primary Text = Our family meals are sealed to preserve freshness and shipped overnight. Just reheat each dish to a feast-worthy temp.

CTA = ORDER NOW Display Link = FEASTbox.com/Menus On-image copy = STORE. HEAT. FEAST.

Convenience: low stress, save time, no clean-up, easy set-up, shipped to you Headline = Easy setup, easy cleanup Primary Text = It tastes delish, brings the fam together, AND requires minimal cleanup? Guess there is such a thing as Heaven on earth. CTA = SEE MENU Display Link = FEASTbox.com/Menus

On-image copy = SO EASY AN 8-YR-OLD CAN DO IT

Headline = End the dinner madness

Primary Text = We love our kids, but we hear the same question every. single. day... wHaT's FoR dInNeR? End the madness with FEASTbox. CTA = ORDER NOW Display Link = FEASTbox.com/Menus On-image copy = WHAT'S FOR DINNER?

MIDDLE OF THE FUNNEL

<u>Pricing: cheaper than doordash, groceries, fast</u> <u>food</u> Headline = More money in your pocket Primary Text = Join the cool kid club and get chef-quality food at a fraction of traditional pricing. It's a good kinda peer pressure. CTA = LEARN MORE Display Link = FEASTbox.com/About-Us









On-image copy = SAVE BIG IN THE COOL KID CLUB

Headline = Don't be lame

Primary Text = It's Sunday and the line is 15 people deep. Be your true introverted self and order FEASTbox meals instead.

CTA = ORDER NOW

Display Link = FEASTbox.com/Menus

On-image copy = GROCERY LINES ARE SO 2022

Options: variety, changing menu, weekly

Headline = Weekly rotating cuisine

Primary Text = You take care of kids, we take care of taste buds. Still not sure which job is more important...

CTA = SEE MENU

Display Link = FEASTbox.com/Menus

On-image copy = DROOLING YET?

Headline = So many options, dude!

Primary Text = We refuse boredom. It doesn't exist in our world. Our menu rotates weekly so you can always choose from new yummy grub.

CTA = ORDER NOW

Display Link = FEASTbox.com/Menus

On-image copy = WHAT'S IN THE BOX?!

<u>Charity: feed families</u> Headline = Do good eat good

Primary Text = Our passion is to feed those in need. By purchasing a FEASTbox, you contribute to the cause! Every order feeds another.

CTA = LEARN MORE

Display Link = FullofHope.org

On-image copy = 1 BOX PURCHASED = 1 MEAL DONATED

Headline = Every order feeds another











Primary Text = Because we all deserve to drool over dinner. CTA = LEARN MORE Display Link = FullofHope.org On-image copy = DO GOOD, EAT GOOD

Headline = Feed yours & theirs Primary Text = When you order a delicious FEASTbox for your family, we donate a meal to a family in need. Talk about eating selflessly! CTA = LEARN MORE Display Link = FullofHope.org On-image copy = EVERY ORDER FEEDS ANOTHER



BOTTOM OF THE FUNNEL

 Urgency: menu change

 Headline = Our menu rotates weekly

 Primary Text = Our menu rotates, so snag ya box before your faves disappear, although we're sure you'll always find something you love.

 CTA = ORDER NOW

 Display Link = FEASTbox.com [send them back to their cart if they abandoned]

 On-image copy = SO MANY CHOICES

 Headline = Mmhmm, time to grub

 Primary Text = Don't make the food wait any longer. It's ready. It wants you. And you're making it feel bad. ♀

 CTA = ORDER NOW

 Display Link = FEASTbox.com [send them back to their cart if they abandoned]

 On-image copy = IT'S WAAAAAITING

 Headline = It could be gone

 Primary Text = Our menu rotates weekly. Order now or have mad FOMO that your weird

neighbor scored your fave meal and you didn't.

CTA = ORDER NOW

Display Link = FEASTbox.com [send them back to their cart if they abandoned] On-image copy = NO MO' FOMO

<u>Value: free breakfast/dessert, promos + deals, cancel anytime, charity, gift cards</u> Headline = Snag free breakfast about 2nd dinner. Ok maybe it's breakfast. CTA = ORDER NOW Display Link = FEASTbox.com On-image copy = FREE BREAKY Headline = Gotta love free breakfast Primary Text = 3 meals, 5 servings each, AND breakfast thrown in?! Lean into the lazy and stop cooking already. CTA = ORDER NOW Display Link = FEASTbox.com On-image copy = SUBSCRIBE & FEAST Headline = Be free, little one!

Primary Text = Get the most important meal of the day free for a limited time! Yes, we're talking

Primary Text = We never lock you into a subscription. You can cancel anytime. Why you'd want to is beyond me, but still, the choice is yours.

CTA = ORDER NOW Display Link = FEASTbox.com On-image copy = CANCEL ANYTIME

Headline = Feed a family in need Primary Text = With every order, a family in need gets a 5-serving meal. So pat yourself on the back and dive into that brisket. CTA = ORDER NOW

Display Link = FEASTbox.com

On-image copy = DO GOOD EAT GOOD

<u>Gifting: gift to others</u> Headline = Give a friend a FEASTbox Primary Text = The fastest way to the heart is through the stomach. Not sure how that anatomy works but there it is. CTA = ORDER NOW Display Link = FEASTbox.com On-image copy = <u>GIFT EPIC FLAVORS</u> Headline = Your fam will thank you Primary Text = Give your family the gift of delicious dinners they'll drool over. And never worry

about cooking again.

CTA = ORDER NOW

Display Link = FEASTbox.com

On-image copy = FOOD THEY WANT TO EAT

Facebook Video

Text Recommendations: Primary Text = 125 characters Headline = 27 characters Description = 27 characters

TOFU

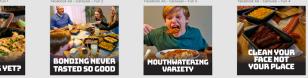
Pricing: cheaper than doordash (brown bag ad) Headline = Cheaper than ordering in Primary Text = Join the cool kid club and get chef-quality food at a fraction of traditional pricing. It's a good kinda peer pressure. CTA = LEARN MORE Display Link = FEASTbox.com/About-Us

Headline = Save big Primary Text = Why settle for a greasy brown bag when you can have a sexy brown box? Save big and order a FEASTbox. CTA = ORDER NOW Display Link = FEASTbox.com/Menus

Facebook Carousel

TOP OF THE FUNNEL

Fun, Flavor & Convenience Primary Text = It tastes delish, brings the fam together, AND requires minimal cleanup? Guess there is such a thing as Heaven on earth. CTA = ORDER NOW Display Link = FEASTbox.com/Menus Headline1 = It's family chow time On-image copy1 = DROOLING YET? Headline2 = Get back to the dinner table On-image copy2 = BONDING NEVER TASTED SO GOOD Headline3 = Five cuisines to choose from On-image copy3 = MOUTHWATERING VARIETY Headline4 = Never clean a pan again



On-image copy4 = CLEAN YOUR FACE, NOT YOUR PLACE

MIDDLE OF THE FUNNEL

<u>Variety</u>

Primary Text = We love our kids, but we hear the same question every. single. day... What's for dinner?! End the madness with FEASTbox. CTA = ORDER NOW Display Link = FEASTbox.com/Menus Headline1 = Epic, juicy variety On-image copy1 = BBQ Headline2 = 3 meals, 5 servings each On-image copy2 = ITALIANHeadline3 = Entrées and sides On-image copy3 = MEXICAN Headline4 = Take a trip around the world On-image copy4 = FUSIONHeadline5 = Unique cuisine, wicked flavor On-image copy5 = CHEF'S SPECIAL



Instagram Stories

TOP OF THE FUNNEL

Fun: family/groups, bonding, togetherness

- Primary Text1 = We want to be at your next party! Or at least our food does... (an invite would be cool too.)
- Primary Text2 = Families that eat together, stay together by sharing stories from "back in the day." That's how the saying goes, right?
- Primary Text3 = Did ya know we're the #1 sponsor of device-free dinners? Ditch the tech & bask in the beautiful sound of sibling bickering.

Flavor: freshness, goodness

Primary Text1 = Our grub isn't mass-produced by machines. It's clean and prepped by hand. So when robots take over, we'll be good.

Primary Text2 = Our family meals are sealed to preserve freshness and shipped overnight. Just reheat each dish to a feast-worthy temp.

Convenience: low stress, save time, no clean-up, easy set-up, shipped to you

Primary Text1 = It tastes delish, brings the fam together, AND requires minimal cleanup? Guess there is such a thing as Heaven on earth.

Primary Text2 = We love our kids, but we hear the same question every. single. day... wHaT's FoR dInNeR? End the madness with FEASTbox.